

Demand-Driven Labor Market Polarization

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joint work with

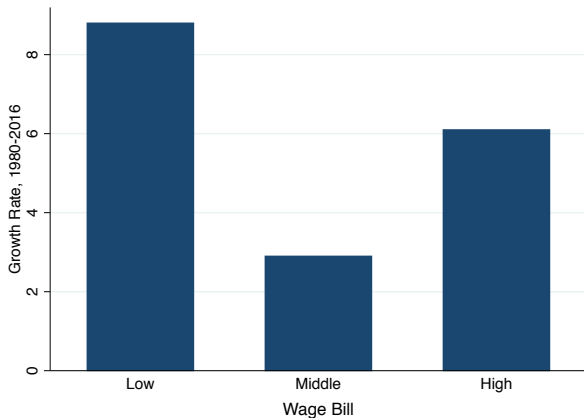
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FRAME Final Conference

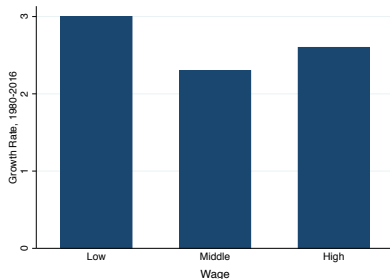
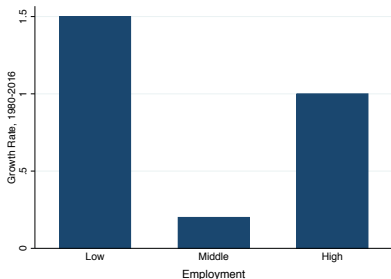
US Labor Market Outcomes Have Polarized since 1980

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US Labor Market Outcomes Have Polarized since 1980

- Since 80s, wage bill share of middle-skill workers declined.
- Employment shares and wages have also polarized.
- What drives the increase in inequality and polarization?
 - ▶ Skilled biased technical change.
 - ▶ Computerization and digitization of the economic activity.
 - ▶ Offshoring and international trade.
 - ▶ ...

Propose a New Mechanism: Demand-Driven Polarization

Contributions of the Paper

1. Establish **new empirical findings**:

- ▶ High-income elastic sectors are intensive in high- and low-skill occupations relative to middle-skill.
- ▶ Wage bill (and emp. shares) of high- and low-skill occupations concentrated in high-income elastic sectors.

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3. **Quantify** the effect of the mechanism using GE model:

- ▶ Model incorporates skill-biased tech. change and offshoring.
- ▶ Demand-driven mechanism accounts for 2/3 of observed polarization of the wage bill at the bottom and 1/2 the top from 1980 to 2016.

Related Literature

- Traditional mechanisms to explain polarization:
 - ▶ Routinization hypothesis: Autor, Levy and Murnane (2003),...
 - ▶ Offshoring: Blinder (2007), Grossman and RH (2008),...
- Employment Shifts Between Sectors:
 - ▶ Acemoglu and Autor (2011), Goos et al. (2014).
- Structural change and wage structure:
 - ▶ Barany and Siegel (18), Lee and Shin (18), Buera et al. (15).
 - ▶ Nonhomothetic CES: Comin, Lashkari and Mestieri (2015).
- Other related mechanisms:
 - ▶ Trade, skill premium, structural change: Cravino Sotelo (18).
 - ▶ Sectoral trade composition: Basco and Mestieri (2013).
 - ▶ Consumption Spillovers: Manning (04), Mazzolari and Ragusa (13), Clemens et al. (16).
 - ▶ College-educated-specific demand elasticities: Leonardi (2015).

Outline

1. Documenting Two Facts.
2. Bare-bones model and quantification of wage bill polarization.
 - ▶ Production: CRS technology with only labor.
 - ▶ Representative household.
 - ▶ Allow for skill-biased tech. change and offshoring.
3. Full model: prices and quantities.
 - ▶ Production: Introduce capital, DRS in labor.
 - ▶ Occupational choice: wages and employment shares.
4. Extensions:
 - ▶ Trade.
 - ▶ Looking back and ahead, from 1950 to 2036.
5. Conclusion

Documenting Two Correlations Supporting our Mechanism

1. US sectoral output growth is fastest in income-elastic sectors.

2. Wage bill share of high- and low-skill occupations is concentrated in income-elastic sectors.

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 - ▶ Income grows → Demand shifts to high-income-elastic sectors.
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 - ▶ Measure income elasticity parameters.
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Key: Estimate income elasticity parameters.

We Estimate Income Elasticities using HH Survey Data

- Use household expenditure data: CEX Survey, 2000-2002.
- Study urban HH with age of head between 25 and 64.
 - ▶ Keep if responses in 4 rounds, not incomplete, 5th-95th income, positive total and food expenditure, . . .

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- Convert final good expenditures reported in the CEX into value added using the BEA's 2000 input-output tables.
- Obtain total expenditure E_{ht} and expenditure shares x_{hst} of HH h in sector s during quarter t .
- Use as HH controls Z_h dummies for:
 - ▶ Age (25-37, 38-50, 51-64), number of earners (≤ 2 , 2+), household size (≤ 2 , 3-4, 5+), region of residence.
- Merge with BLS urban sectoral price series.

We Estimate a Nonhomothetic CES Demand System

- Each sector s has a demand income elasticity parameter, ϵ_s .
 - ▶ Normalized to 1 for one sector \bar{s} , $\epsilon_{\bar{s}} = 1$.
 - ▶ Expenditure elasticity proportional to ϵ_s .

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- Allow for heterogeneity in tastes: $\zeta_{sht} \equiv \alpha_s + \Gamma_s X_h + \delta_r + \delta_t$.

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- There is a common price elasticity σ across sectors.
- Allow for heterogeneity in tastes: $\zeta_{sht} \equiv \alpha_s + \Gamma_s X_h + \delta_r + \delta_t$.
- Estimate system of equations for all sectors $s (\neq \bar{s})$.

$$\ln x_{hst} = \zeta_{hst} + (1 - \sigma) \ln \left(\frac{p_{hst}}{p_{h\bar{s}t}} \right) + (1 - \sigma)(\epsilon_s - 1) \ln \left(\frac{E_{ht}}{p_{h\bar{s}t}} \right) + \epsilon_s \ln x_{h\bar{s}t} + \nu_{hst}.$$

- ▶ If $\epsilon_s = 1 \rightarrow$ Homothetic CES.
- ▶ System of equations, estimate using GMM.

We Instrument Prices and Expenditures

- Want to isolate relative price variation coming from shifts in the supply curve.
- Use average relative price in other regions controlling for time and region dummies.

We Instrument Prices and Expenditures

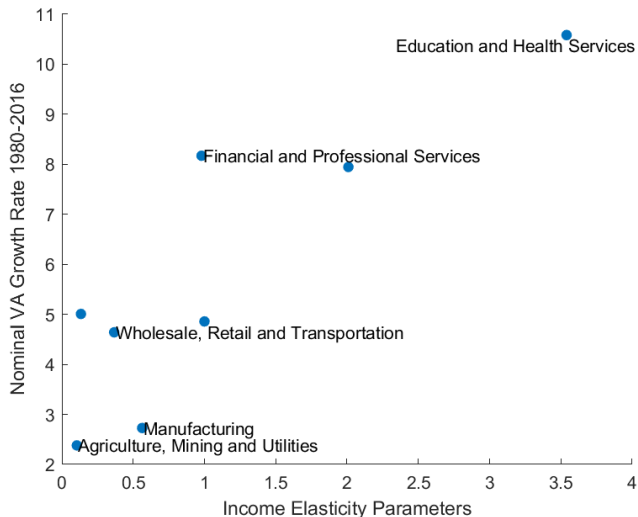
- Want to isolate relative price variation coming from shifts in the supply curve.
- Use average relative price in other regions controlling for time and region dummies.
- Household expenditures have measurement error.
- Use HH annual income and HH income quintile as instruments (\sim NPV).

Estimation Results of Nonhomothetic CES

Price Elasticity σ	0.63 (0.01)
<hr/>	
Income Elasticity Parameters $\{\epsilon_s\}$	
Education and Health Care (6)	3.50 (0.18)
Arts, Entertainment, Recreation and Food Services (7)	2.04 (0.08)
Government (G)	1.00
Finance, Professional, Information, other services (excl. gov't) (FIRE, PROF, 51, 81)	0.98 (0.04)
Manufacturing (31G)	0.57 (0.04)
Retail, Wholesale Trade and Transportation (42, 44RT, 48T)	0.37 (0.04)
Construction (23)	0.14 (0.06)
Agriculture, Mining and Utilities (11,21,22)	0.10 (0.04)

Std. Err. Clustered at HH level in parenthesis. Number of HH is 20,843.

Correlation of Sectoral Growth with Income Elasticity > 0



Sectors

15 Sectors

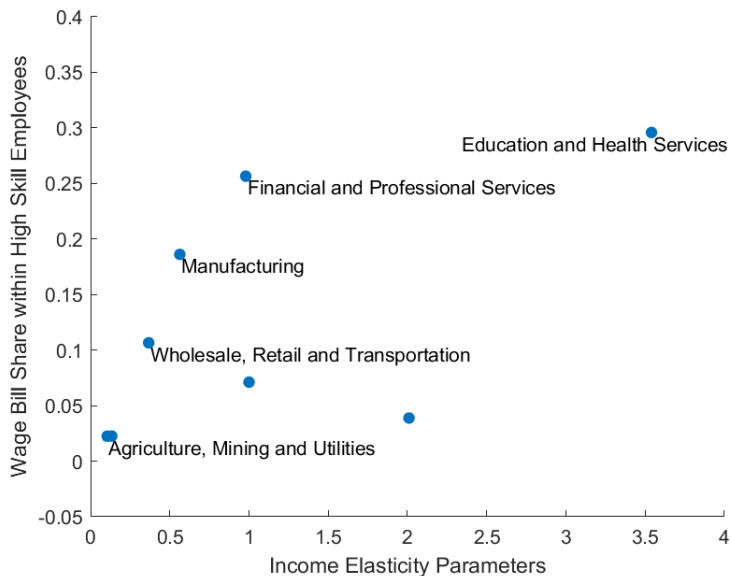
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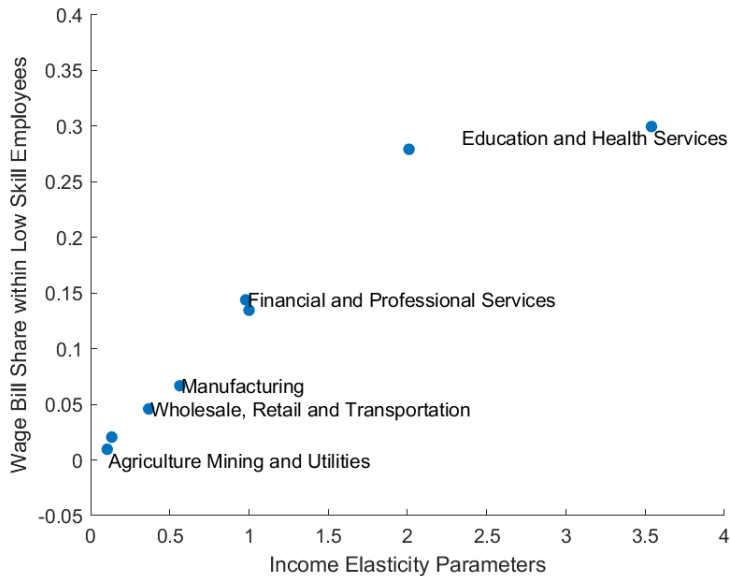
We Classify Occupations According to Skill Intensity

- Use Acemoglu and Autor (2011) classification.
- 3 levels: *H* (high), *M* (middle) and *L* (low).
 - ▶ Use average wage from 1980 CPS (5th to 95th).
 - ▶ Ranking stable over time.
 - ▶ Ranking occupations by years of schooling very similar.
- AA group finer occupations by their skill level:
 - ▶ *H*: managerial, professional and technical occupations
 - ▶ *M*: sales, clerical and administrative support occupations; production, craft, repair and operative occupations; and
 - ▶ *L*: service occupations (food/cleaning, personal care, protective).
- Use employment shares from decennial census.

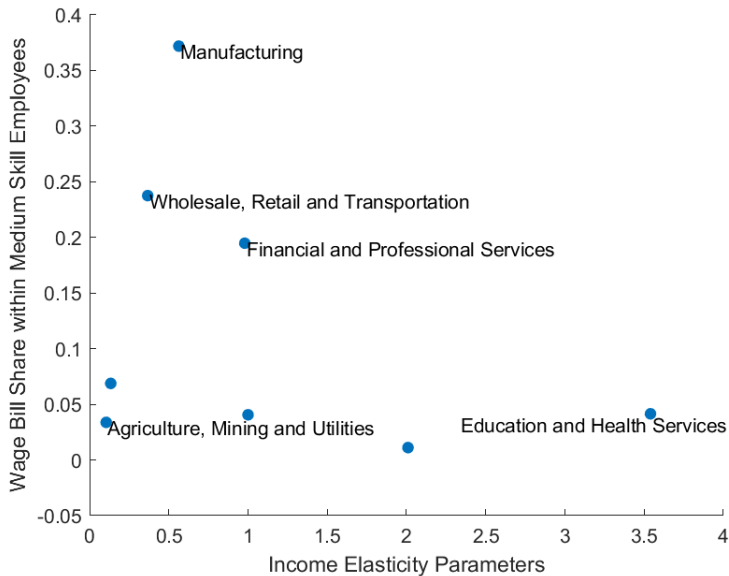
High-Skill 1980 Wage Bill Shares and Income Elasticity



Low-Skill 1980 Wage Bill Shares and Income Elasticity



Middle-Skill 1980 Wage Bill Shares and Income Elasticity



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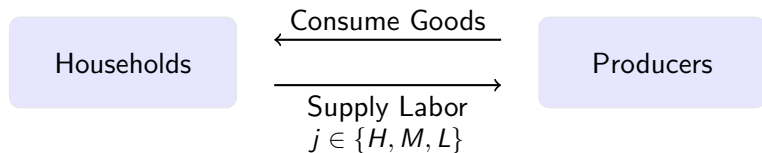
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General Equilibrium Structure of the Model

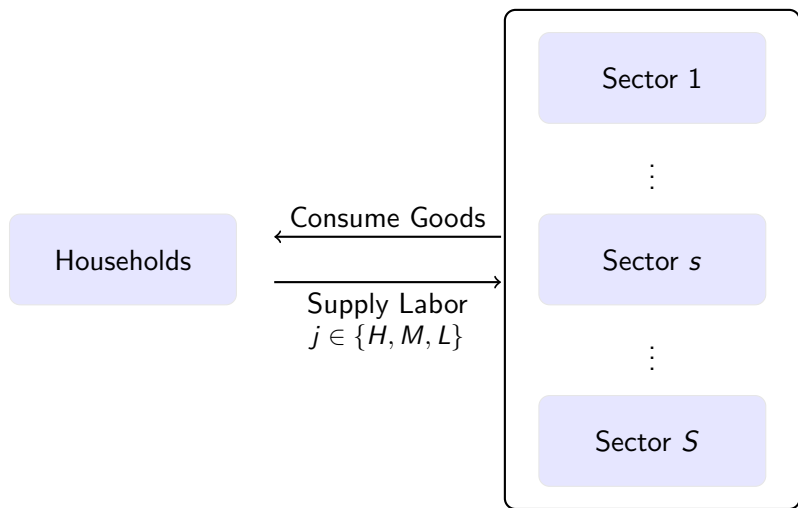
Households

Producers

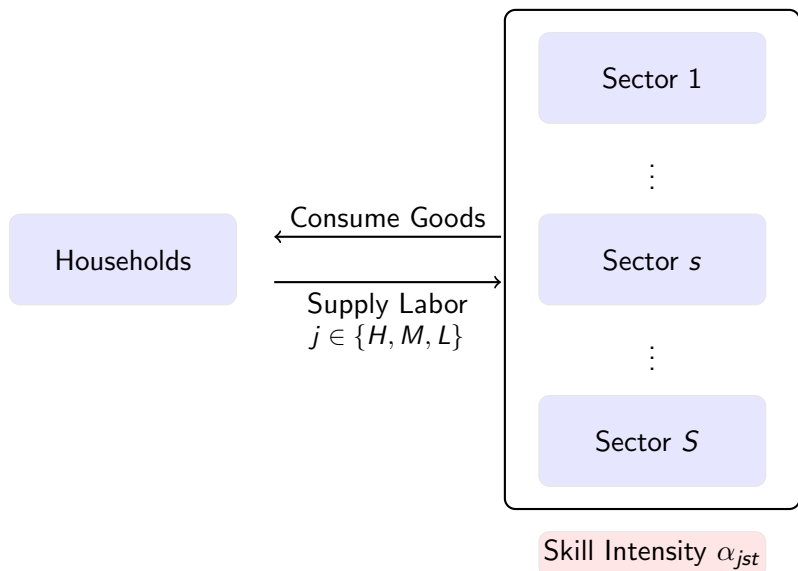
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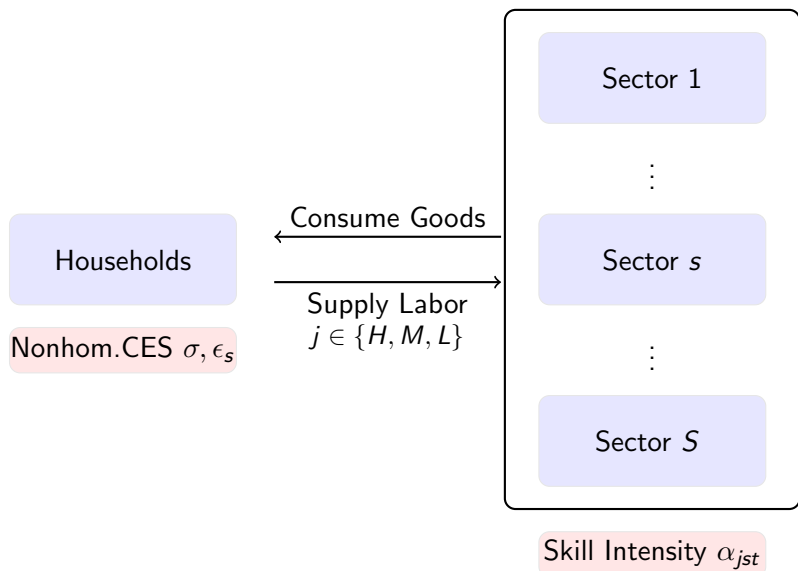
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Sectors Differ in Their Skill Intensity

- Economy with $\mathcal{S} = \{1, \dots, S\}$ distinct sectors.
- Representative firm in $s \in \mathcal{S}$ produces output Y_{st} at time t :

$$Y_{st} = A_{st} \prod_{j \in \{H, M, L\}} X_{jst}^{\alpha_{jst}},$$

where $A_{st} > 0$ is a neutral technological change in sector s ,

$$\sum_{j \in \{H, M, L\}} \alpha_{jst} = 1$$

Relative Sectoral Demand of Skill Depend only on $\{\alpha_{jst}\}$

- Given a price of sectoral output p_{st} and wages w_{jt} , the demand for occupation j in sector s at time t is

$$w_{jt}X_{jst} = \alpha_{jst}p_{st}Y_{st}.$$

- The ratio of the wage bill accrued by two occupations, j and j' , in sector s , is

$$\frac{w_{jt}X_{jst}}{w_{j't}X_{j'st}} = \frac{\alpha_{jst}}{\alpha_{j'st}}.$$

- Thus, *in any sector s* , the wage bill of occupation j relative to occupation j' is entirely determined by the ratio of their wage bill shares, α_{jst} and $\alpha_{j'st}$

We Compute the Total Wage Bill of Occupation j

The wage bill is α_{jst} -Weighted Average of Production across Sectors s

- Let $X_{jt} = \sum_{s \in \mathcal{S}} X_{jst}$.

- Nominal value added in sector s

$$VA_{st} = p_{st} Y_{st}.$$

- Aggregate wage bill of occupation j is

$$w_{jt} X_{jt} = \sum_{s \in \mathcal{S}} \alpha_{jst} VA_{st}.$$

Decompose Growth Rate of Wage Bill in $\Delta\alpha_{jst}$ and ΔVA_{st}

- Relate change in VA (from 0 to t) to changes in wage bill.
- Rewrite $\alpha_{jst} VA_{st}$ as

$$\alpha_{jst} VA_{st} = (\alpha_{js0} + \Delta\alpha_{jst})(VA_{s0} + \Delta VA_{st}).$$

where Δ is the time difference operator between t and 0.

Decompose Growth Rate of Wage Bill in $\Delta\alpha_{jst}$ and ΔVA_{st}

- Growth in Wage Bill (as in introduction):

$$\begin{aligned} \frac{\Delta(w_{jt}X_{jt})}{w_{j0}X_{j0}} &= \overbrace{\sum_{s \in \mathcal{S}} \gamma_{js0} \frac{\Delta VA_{st}}{VA_{s0}}}^{\text{Term 1: Comp.}} + \overbrace{\sum_{s \in \mathcal{S}} \gamma_{js0} \frac{\Delta \alpha_{jst}}{\alpha_{js0}}}^{\text{Term 2: Factor Int.}} \\ &\quad + \overbrace{\sum_{s \in \mathcal{S}} \gamma_{js0} \left[\frac{\Delta VA_{st}}{VA_{s0}} \frac{\Delta \alpha_{jst}}{\alpha_{js0}} \right]}^{\text{Term 3: Covariance}} \end{aligned}$$

where $\gamma_{js0} \equiv \frac{\alpha_{js0} VA_{s0}}{\sum_{s \in \mathcal{S}} \alpha_{js0} VA_{s0}}$ are wage bill shares (previous plots).

A One-Sector Model Imposes $\Delta VA_{st} = 0$

- If $S = 1$,

$$\frac{\Delta (w_{jt} X_{jt})}{w_{j0} X_{j0}} = \frac{\Delta \alpha_{jt}}{\alpha_{j0}} + \frac{\Delta VA_t}{VA_0} + \frac{\Delta \alpha_{jt}}{\alpha_{j0}} \frac{\Delta VA_t}{VA_0}.$$

- Implying that the growth in the relative wage bill across occupations j and j' is

$$\frac{\Delta (w_{jt} X_{jt})}{w_{j0} X_{j0}} - \frac{\Delta (w_{j't} X_{j't})}{w_{j'0} X_{j'0}} = \left(\frac{\Delta \alpha_{jt}}{\alpha_{j0}} - \frac{\Delta \alpha_{j't}}{\alpha_{j'0}} \right) \left(1 + \frac{\Delta VA_t}{VA_0} \right).$$

- Variation in relative wage bill must come from variation in factor intensity ($\alpha_{jt}/\alpha_{j't}$).
- Good assumption in the data? Not so much!

US 1980-2016: Changes in Sectoral Composition are Key

$$\frac{\Delta(w_{jt}X_{jt})}{w_{j0}X_{j0}} = \overbrace{\sum_{s \in S} \gamma_{js0} \frac{\Delta VA_{st}}{VA_{s0}}}^{\text{Term 1}} + \overbrace{\sum_{s \in S} \gamma_{js0} \frac{\Delta \alpha_{jst}}{\alpha_{js0}}}^{\text{Term 2}} + \overbrace{\sum_{s \in S} \gamma_{js0} \left[\frac{\Delta VA_{st}}{VA_{s0}} \frac{\Delta \alpha_{jst}}{\alpha_{js0}} \right]}^{\text{Term 3}}$$

	High	Mid	Low	H-M	L-M
Total Change	10.19	3.18	6.61	7.01	3.43
Term 1	7.05	4.66	7.09	2.39	2.43
Term 2	0.45	-0.22	0.00	0.67	0.22
Term 3	2.69	-1.26	-0.47	3.95	0.79
Contribution ΔVA_{st}				62%	82%

- Term 2 generates little variation alone! Multi-sector is key.

Subperiods

Preferences Drive Sectoral Reallocation of Production

- Representative household earns all wages.
- Nonhomothetic CES Preferences, implicitly defined:

$$\sum_{s=1}^I (\zeta_s C_t^{\varepsilon_s})^{\frac{1}{\sigma}} c_{st}^{\frac{\sigma-1}{\sigma}} = 1,$$

- ▶ $\zeta_s > 0$ constant taste parameter for $i = 1, \dots, I$.
- ▶ σ is the elasticity of substitution.
- ▶ ε_i governs nonhomotheticity of i .
- ▶ If $\varepsilon_i = 1 - \sigma$, we recover homothetic CES.

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- ▶ If $\varepsilon_i = 1 - \sigma$, we recover homothetic CES.
- ▶ Parameter restriction (Hanoch, 75): $\zeta_i > 0$, $\sigma > 0$, $\varepsilon_i > 0$ if $\sigma \in (0, 1)$, $\varepsilon_i < 0$ if $\sigma > 1$.
- ▶ Preferences defined up to scaling factor in
 1. nonhomotheticity: $\tilde{\varepsilon}_i \equiv \tilde{\xi} \varepsilon_i$,
 2. taste parameter: $\hat{\zeta}_i \equiv \hat{\Omega} \zeta_i$.

Sectoral Demand is Log-Linear

- HH facing prices $\{p_{st}\}$ with budget constraint $\sum_s p_{st} c_{st} \leq E_t$.
- Demand (Hicksian)

$$c_{st} = \zeta_s \left(\frac{p_{st}}{P_t} \right)^{-\sigma} C_t^{\varepsilon_s}.$$

Sectoral Demand is Log-Linear

- HH facing prices $\{p_{st}\}$ with budget constraint $\sum_s p_{st} c_{st} \leq E_t$.
- In terms of observables (marshallian)

$$c_{st} = \zeta_s (p_{st}/P_t)^{-\sigma} (E_t/P_t)^{\varepsilon_s}$$

and

$$P_t = \left[\sum_{s \in \mathcal{S}} (\zeta_s p_{st}^{1-\sigma})^{\chi_s} (x_{st} E_t^{1-\sigma})^{1-\chi_s} \right]^{\frac{1}{1-\sigma}}$$

where $x_{st} = p_{st} c_{st} / E_t$ and $\chi_s \equiv (1 - \sigma) / \varepsilon_s$.

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- Expenditure elasticity:

$$\frac{\partial \ln c_{st}}{\partial \ln E_t} = \sigma + (1 - \sigma) \frac{\epsilon_s}{\sum_s x_{st} \epsilon_s}.$$

We Close the Model Imposing Market Clearing

- The representative household spends all its income

$$E_t = \sum_s \sum_j w_{jt} X_{jst}.$$

- Goods consumed in each sector need to be produced ,

$$VA_{st} = \zeta_s (p_{st}/P_t)^{-\sigma} (E_t/P_t)^{\varepsilon_s}. \quad (1)$$

- Wage Bill for occupation j is

$$w_{jt} X_{jt} = \sum_{s \in \mathcal{S}} \alpha_{jst} VA_{st} = \sum_{s \in \mathcal{S}} \alpha_{jst} \zeta_s E_t^{\sigma + \varepsilon_s} p_{st}^{1 - \sigma} P_t^{-\varepsilon_s}. \quad (2)$$

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We use Equations (1) and (2) for quantifying bare-bones model

Quantification: Match 1980, then shock model to 2016

Initial Values

- Strategy: match 1980 (exactly).
- Demand parameters $\{\epsilon_s, \sigma\}$ from CEX (as discussed).
- Demand parameters $\{\zeta_s\}$ to match VA shares 1980 (BEA).
- $\{\alpha_{s,1980}\}$ inferred from wage bill.
 - ▶ Hours worked from Census, wages from CPS.

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Shock the 1980 Economy with 2016 Values

- Uniform increase in productivity, match increase in real PCE:
 - ▶ Compute same way as in BEAs with Fisher price indexes.
 - ▶ Hold relative sectoral prices to 1980.
- Change prices $\{p_{st}\}$ to match change in relative prices (BEA).
- Hold $\{\alpha_{s,1980}\}$ for now.

We Are Allowing only Variation in ΔVA_{st}

Back to the Wage Bill Decomposition

$$\frac{\Delta(w_{jt}X_{jt})}{w_{j0}X_{j0}} = \overbrace{\sum_{s \in S} \gamma_{js0} \frac{\Delta VA_{st}}{VA_{s0}}}^{\text{Term 1: Comp.}} + \overbrace{\sum_{s \in S} \gamma_{js0} \frac{\Delta \alpha_{jst}}{\alpha_{js0}}}^{\text{Term 2: Factor Int.}} + \overbrace{\sum_{s \in S} \gamma_{js0} \left[\frac{\Delta VA_{st}}{VA_{s0}} \frac{\Delta \alpha_{jst}}{\alpha_{js0}} \right]}^{\text{Term 3: Covariance}}$$

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We Are Allowing only Variation in ΔVA_{st}

Back to the Wage Bill Decomposition

$$\frac{\Delta(w_{jt}X_{jt})}{w_{j0}X_{j0}} = \underbrace{\sum_{s \in S} \gamma_{js0} \frac{\Delta VA_{st}}{VA_{s0}}}_{\text{Term 1: Comp.}} + \underbrace{\sum_{s \in S} \gamma_{js0} \frac{\Delta \alpha_{jst}}{\alpha_{js0}}}_{\text{Term 2: Factor Int.}} + \underbrace{\sum_{s \in S} \gamma_{js0} \left[\frac{\Delta VA_{st} \Delta \alpha_{jst}}{VA_{s0} \alpha_{js0}} \right]}_{\text{Term 3: Covariance}}$$

where $\gamma_{js0} \equiv \frac{\alpha_{js0} VA_{s0}}{\sum_{s \in S} \alpha_{js0} VA_{s0}}$ are wage bill shares.

Zoom in Term 1: How important is Nonhomotheticity?

$$\begin{aligned} \sum_{s \in S} \gamma_{js0} \frac{\Delta VA_{st}}{VA_{s0}} &= \underbrace{\sum_{s \in S} \gamma_{js0} \left[\frac{\Delta VA_{st}}{VA_{s0}} \right]_E}_{\text{Term 1}} + \underbrace{\sum_{s \in S} \gamma_{js0} \left[\frac{\Delta VA_{st}}{VA_{s0}} \right]_{p_s}}_{\text{Term 2}} \\ &\quad + \underbrace{\sum_{s \in S} \gamma_{js0} \left[\frac{\Delta VA_{st}}{VA_{s0}} \right]_E \left[\frac{\Delta VA_{st}}{VA_{s0}} \right]_{p_s}}_{\text{Term 3}} \end{aligned}$$

Quantification of the Mechanism

▸ Sectoral Growth Predictions

	H	M	L	H-M	L-M
Total Value Added growth	11.53	3.53	7.20	7.60	3.68
VA only growth (Term 1)	7.47	4.95	8.13	2.52	3.19
Predicted change of...					
Estimated Model	7.11	3.92	7.89	3.18	3.97
Increase in E_t	5.57	4.02	5.93	1.55	1.91
Growth in p_{st}	0.16	-0.05	0.24	0.21	0.29
Covariance	1.38	-0.05	1.72	1.43	1.77

Quantification of the Mechanism

▸ Sectoral Growth Predictions

	H	M	L	H-M	L-M
Total Value Added growth	10.19	3.18	6.61	7.01	3.43
VA only growth (Term 1)	7.05	4.66	7.09	2.39	2.43
Predicted growth of...					
Simulation with $\uparrow E_t, p_{st}$	6.20	3.63	7.16	2.57	3.53

Quantification of the Mechanism

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Predicted growth of...					
Simulation with $\uparrow E_t, \rho_{st}$	6.20	3.63	7.16	2.57	3.53
$\uparrow E_t$ Only	5.64	3.91	6.24	1.73	2.33
$\uparrow \rho_{st}$ Only	0.08	-0.06	0.16	0.14	0.21
Covariance	0.48	-0.22	0.76	0.70	0.99

Quantification of the Mechanism

► Sectoral Growth Predictions

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$\uparrow \rho_{st}$ Only	0.08	-0.06	0.16	0.14	0.21
Covariance	0.48	-0.22	0.76	0.70	0.99
% Accounted, \uparrow in E_t	95%	105%	92%	81%	80%

- If we assign half of covariance to E_t , $\uparrow E_t$ accounts for
 - ▶ 81% of H-M,
 - ▶ 80% of L-M.

Outline

1. Documenting Two Facts.
2. Bare-bones model and quantification of wage bill polarization.
 - ▶ Production: CRS technology with only labor.
 - ▶ Representative household.
 - ▶ Allow for skill-biased tech. change and offshoring.
3. **Full model: prices and quantities.**
 - ▶ Production: Introduce capital, DRS in labor.
 - ▶ Occupational choice: wages and employment shares.
4. Extensions:
 - ▶ Trade.
 - ▶ Looking back and ahead, from 1950 to 2036.
5. Conclusion

Production Technologies

- Generalize production to

$$Y_{st} = A_{st} K_{st}^{1-\beta_{st}} \left(\prod_{j \in \{H, M, L\}} \tilde{X}_{jst}^{\alpha_{jst}} \right)^{\beta_{st}},$$

where \tilde{X}_{jst} denotes the number of efficiency units of labor are employed in occupation j in sector s in year t .

- Demand is now

$$\begin{aligned} \tilde{w}_{jt} \tilde{X}_{jst} &= \beta_{st} \alpha_{jst} p_{st} Y_{st}, \\ r_t K_{st} &= (1 - \beta_{st}) p_{st} Y_{st}. \end{aligned}$$

- Total wage bill in sector s is

$$\sum_{j=1}^J \tilde{w}_{jt} \tilde{X}_{jst} = \beta_{st} p_{st} Y_{st} \sum_{j=1}^J \alpha_{jst}.$$

Demand Side

- Continuum of households indexed by h from $(0,1)$.
- Each household inelastically supplies a unit of labor to one of the three occupations.
- Household income is composed of the labor income plus the rental income accrued from the capital it owns (K_{ht}).
- We assume that capital is evenly distributed across households
- Every period household expenditure, E_{ht} , equals household income.

Preferences and Aggregate Demand

- Each household has nonhomothetic CES preferences as before.

$$\sum_{s \in \mathcal{S}} (\zeta_s U_{ht}^{\varepsilon_s})^{\frac{1}{\sigma}} c_{hst}^{\frac{\sigma-1}{\sigma}} = 1.$$

- Aggregate demand for sectoral output is

$$C_{st} = \int \zeta_s E_{ht}^{\sigma + \varepsilon_s} p_{st}^{-\sigma} P_{ht}^{-\varepsilon_s} dh.$$

Occupational Choice

- Each HH draws a vector (η_L, η_M, η_H) of efficiency units in each occupation
 - ▶ Draws from iid log-normal.
- Price for each unit of skill: $(\tilde{w}_L, \tilde{w}_M, \tilde{w}_H)$.
- The optimal choice of the agent is to select occupation s.t.

$$\max_{j \in \{L, M, H\}} \{\eta_j \tilde{w}_j\}.$$

Equilibrium and Overview of Quantification

- Study competitive equilibrium.
- Demand elasticities $\{\epsilon_s, \sigma\}$ estimated from HH expenditure survey (CEX).
- Use moments in the data for 1980 to set the values of the model parameters.
 - ▶ Sectoral prices and sectoral value added in 1980 come from the BEA.
 - ▶ $\{\zeta_s\}$ is set to match sectoral consumption in 1980.
- $\{\alpha_{st}, \beta_{st}\}$ that is set to match the sectoral wage bill in each sector in year t .

Quantification

Initial Values

- Strategy: match 1980.
- Demand parameters $\{\epsilon_s, \sigma\}$ from CEX
- Demand parameters $\{\zeta_s\}$ to match VA shares 1980.
- Variance of log-normal for M and H to match relative wages in 1980.

Quantification

Initial Values

- Strategy: match 1980.
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- Variance of log-normal for M and H to match relative wages in 1980.

Changes to the 1980 Economy

- Explore how different shocks bring us to 2016.
- Uniform increase in labor productivity to match increase in personal consumption expenditure:
 - ▶ Compute same way as in BEAs PCE with Fisher price indices.
- $\{\alpha_{st}, \beta_{st}\}$ change by period and sector from the data.

Table 6: Full Quantitative Model

	Year	$\frac{W_L}{W_M}$	$\frac{W_H}{W_M}$	L_s	M_s	H_s	$\frac{W_L L}{\sum_k W_k K}$	$\frac{W_M M}{\sum_k W_k K}$	$\frac{W_H H}{\sum_k W_k K}$	Exercise
Data	1980	0.74	1.24	0.095	0.653	0.252	0.068	0.630	0.302	
	2016	0.80	1.49	0.129	0.488	0.383	0.088	0.421	0.491	
Model	1980	0.74	1.24	0.095	0.653	0.252	0.068	0.630	0.302	
	2016	0.86	1.44	0.133	0.543	0.324	0.101	0.483	0.416	E
	2016	0.77	1.41	0.095	0.582	0.323	0.066	0.524	0.411	$\alpha + \beta$
	2016	0.87	1.57	0.125	0.499	0.376	0.091	0.416	0.493	$E + \beta + \alpha$
Fraction of observed change ¹		2.17	1.32	0.88	0.93	0.95	1.15	1.02	1.01	
Contribution of E		0.85	0.55	1.13	0.63	0.5	1.26	0.6	0.51	
Contribution of $\alpha + \beta$		0.15	0.45	-0.13	0.37	0.5	-0.26	0.4	0.49	

Extensions

1. Introduce trade.
 - ▶ Most action comes from services, which are non-traded.
 - ▶ Correct total demand for sectoral net exports.
2. Backward exercise: 1950-1980. [▶ Results](#)
 - ▶ Account for the rise of middle-class.
 - ▶ Manufacturing was more of a luxury good in that period.
3. Other OECD countries.
 - ▶ How much differences in levels of income account for different polarization experiences?
4. Depart from Cobb-Douglas with varying shares, $\{\alpha_{st}\}$, use CES.
 - ▶ Estimate sector specific ES across skills σ_s

$$Y_s = \left(\gamma_1 H^{\frac{\sigma_s-1}{\sigma}} + \gamma_2 M^{\frac{\sigma_s-1}{\sigma}} + \gamma_3 L^{\frac{\sigma_s-1}{\sigma}} \right)^{\frac{\sigma_s}{\sigma_s-1}}.$$

- ▶ IV: Bartik with immigrants in CZ and sector. [▶ Details and Results](#)
- ▶ **Key Finding:** Negative correlation between $\{\sigma_s\}$ and $\{\epsilon_s\}$.

Conclusions

- Sectoral growth between 1980-2016 is highly correlated with the distribution of employment in high and low skill occupations
- One consequence of this new empirical finding is that changes in sectoral composition of output induced by increase in expenditures are a major driver of labor market polarization
- Our mechanism explains around 100% of the changes in relative wage bill of low vs. medium occupations and 50% of high vs. medium.
- Extensions of basic analysis of workers captures substantial part of changes in employment and wages by occupation.

Thank you!

Backward Exercise: 1950-1980

	year	$\frac{W_L}{W_M}$	$\frac{W_H}{W_M}$	L_s	M_s	H_s	$\frac{W_L L}{\sum_k W_k K}$	$\frac{W_M M}{\sum_k W_k K}$	$\frac{W_H H}{\sum_k W_k K}$	
Data	1980	0.74	1.24	0.087	0.664	0.248	0.062	0.640	0.298	
	1950	0.68	1.14	0.100	0.739	0.1611	0.069	0.745	0.186	
Sim.	1980	0.74	1.24	0.087	0.664	0.248	0.062	0.640	0.298	
	1950	0.65	1.14	0.059	0.729	0.212	0.038	0.721	0.240	TFP
	1950	0.76	1.13	0.104	0.701	0.195	0.079	0.700	0.221	α
	1950	0.70	1.04	0.087	0.755	0.159	0.062	0.770	0.168	TFP, β, α

▶ [Back to Extensions](#)

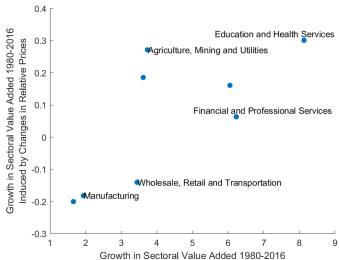
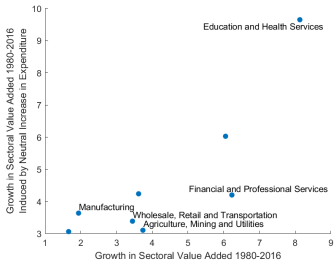
Sectoral Growth Predictions

	Neutral Increase in Expenditures	Increase in Relative Prices	Increase in Prices and Expenditures
% of data variance ¹	0.73	0.058	1.06
% of model variance ²	0.82	0.18	

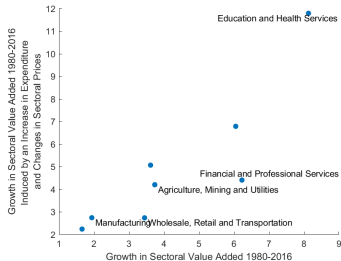
(1) Calculated as the covariance between the model generated growth rates and the growth rates observed in the data, relative to the variance of the growth rates observed in the data.

(2) Calculated as the covariance between the growth rates generated in the partial exercise and the growth rates generated in the full exercise, relative to the variance of the growth rates generated in the full exercise.

Sectoral Growth Predictions



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Back