



Research
Education
Outreach

CCA



SECOND WORKSHOP ON CONTRACTS, INCENTIVES AND INFORMATION

Collegio Carlo Alberto
Torino, December 5th and 6th, 2022

PROGRAM

WORKSHOP ON CONTRACTS, INCENTIVES AND INFORMATION - PROGRAM

MONDAY, DECEMBER 5TH

- 9:00-9:15 **Dino Gerardi** (Collegio Carlo Alberto, University of Turin and CEPR)
Welcome address
- 9:15-10:15 **S. Nageeb Ali** (Pennsylvania State University)
"Sequential Veto Bargaining with Incomplete Information"
(with Navin Kartik and Andreas Kleiner)
- 10:15-10:45 Coffee break
- 10:45-11:45 **Harry Pei** (Northwestern University)
"Building Reputations via Summary Statistics: The Curse of Long Memory"
- 11:45-12:45 **Rahul Deb** (University of Toronto and CEPR)
"Indirect Persuasion: Regulating Financial Analysts"
(with Maher Said and Mallesh Pai)
- 12:45-14:00 Lunch
- 14:00-15:00 **Alex Smolin** (Toulouse School of Economics)
"Data Collection by an Informed Seller"
(with Shota Ichihashi)
- 15:00-16:00 **Meg Meyer** (Nuffield College and Dept. of Economics, Oxford Univ., and CEPR)
"Selecting the Best when Selection is Hard"
(with Mikhail Drugov and Marc Moeller)
- 16:00-16:30 Coffee break
- 16:30-17:30 **Alexander Wolitzky** (Massachusetts Institute of Technology)
Keynote Talk: "Persuasion with Non-Linear Preferences"
(with Anton Kolotilin and Roberto Corrao)
- 20:00 Workshop Dinner

Talks are 50 minutes long. After each talk, there are 10 minutes for discussion.

WORKSHOP ON CONTRACTS, INCENTIVES AND INFORMATION - PROGRAM

TUESDAY, DECEMBER 6TH

- 9:00-10:00 **Vasiliki Skreta** (University of Texas at Austin, University College London and CEPR)
"Purchase History and Product Personalization"
(with Laura Doval)
- 10:00-10:30 Coffee break
- 10:30-11:30 **Ricardo Alonso** (London School of Economics and CEPR)
"Organizing Data Analytics"
(with Odilon Camara)
- 11:30-12:30 **Arina Nikandrova** (City, University of London)
"Imposing Commitment to Rein in Overconfidence in Learning"
(with Marcelo A. Fernandez and Tatiana Mayskaya)
- 12:30-14:00 Lunch
- 14:00-15:00 **Ignacio Monzón** (Collegio Carlo Alberto and University of Turin)
"Delegation with Endogenous States"
(with Dino Gerardi and Lucas Maestri)
- 15:00-16:00 **Eduardo Perez-Richet** (Sciences Po, CEPR)
"Fraud-proof Non-market Allocation Mechanisms"
(with Vasiliki Skreta)
- 16:00-16:30 Coffee break
- 16:30-17:30 **Philipp Strack** (Yale University)
Keynote Talk: *TBA*
- 20:00 Workshop Dinner

Talks are 50 minutes long. After each talk, there are 10 minutes for discussion.