

# THAT'S WHAT SHE SAID

## An Empirical Investigation on the Gender Gap in Inflation Expectations

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### Why do women have higher inflation expectations?

An empirical fact whose causes matter for (a) women's investment for retirement and (b) effectiveness of monetary policy communication

#### 1. Bayesian Framework

**Prior:**

**Signal:**

**Posterior**

$$\theta \sim \text{LogNormal} \left( \mu_j^{i,0}, \frac{1}{\tau_j^{i,0}} \right)$$

$$\tau_j^{i,0} = \tau^0 - \delta_j^i \quad \delta_j^i \sim \mathcal{N}(\bar{\delta}^i | \sigma_\delta)$$

$$\mu_j^{i,x} = \mu^0 + \frac{\delta_j^i}{\tau^0(\tau^0 - \delta_j^i)}$$

$$x_j^i | \theta \sim \text{LogNormal} \left( \mu_j^{i,x}, \frac{1}{\tau_j^{i,x}} \right)$$

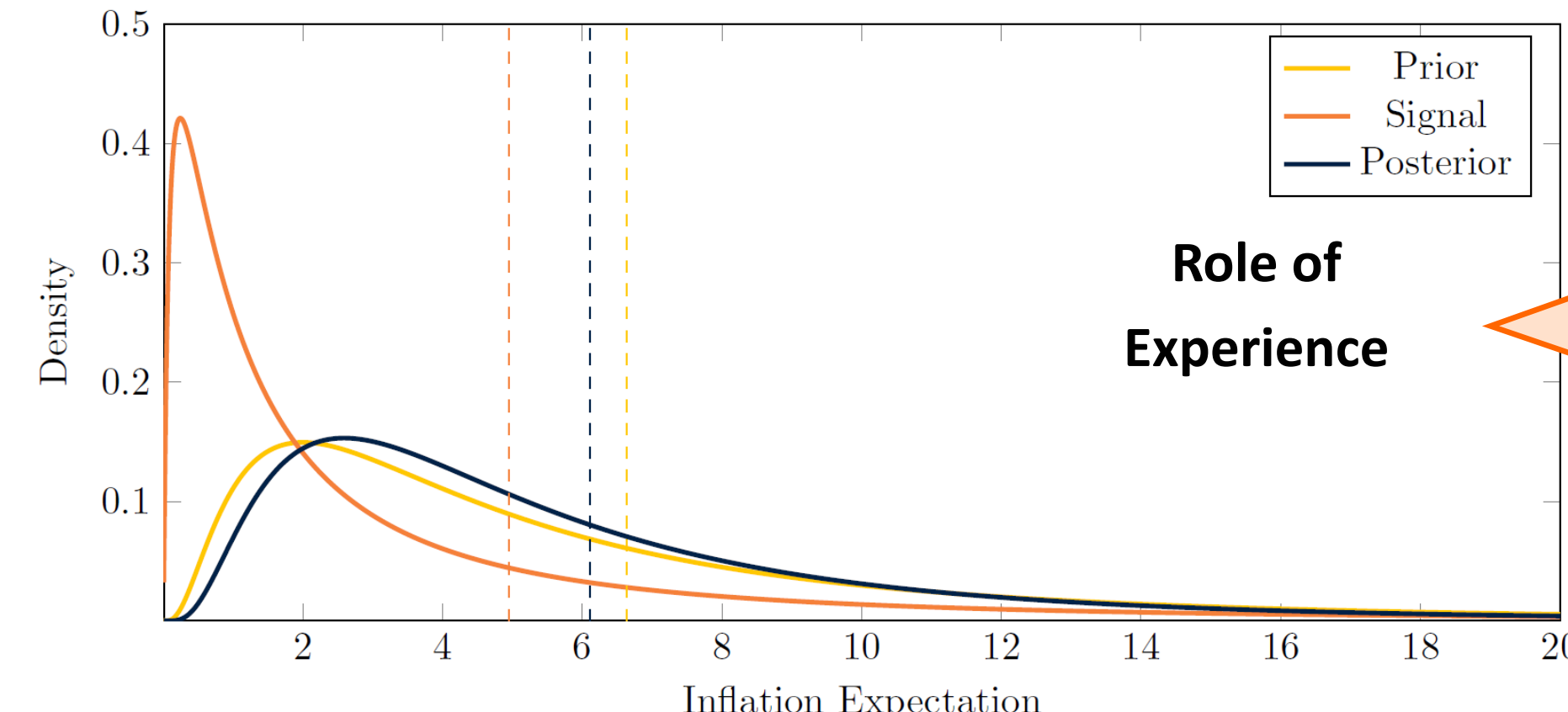
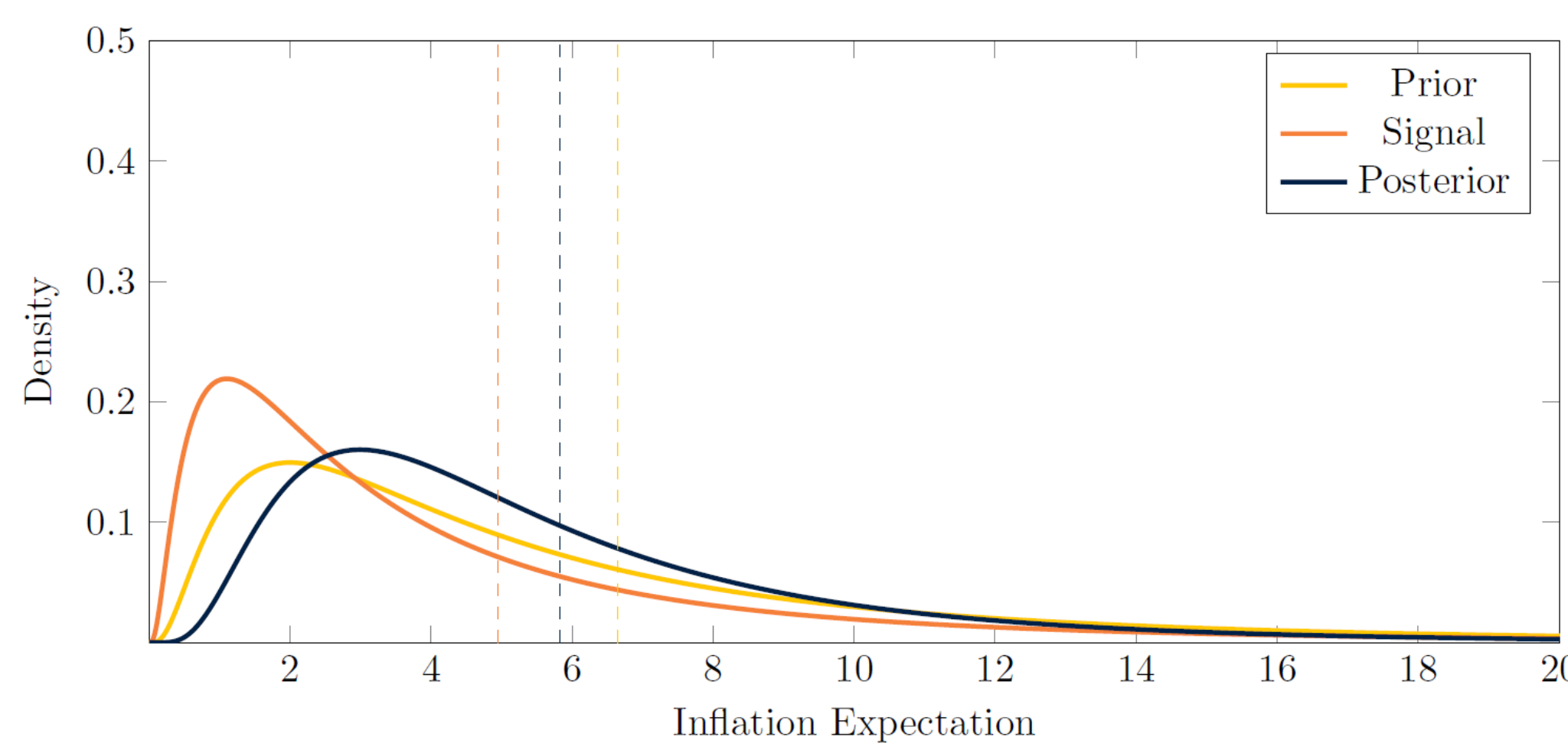
$$\tau_j^{i,x} = \tau^x - \epsilon_j^i \quad \epsilon_j^i \sim \mathcal{N}(\bar{\epsilon}^i | \sigma_\epsilon)$$

$$\mu_j^{i,x} = \ln(\theta) - \frac{1}{2\tau_j^{i,x}}$$

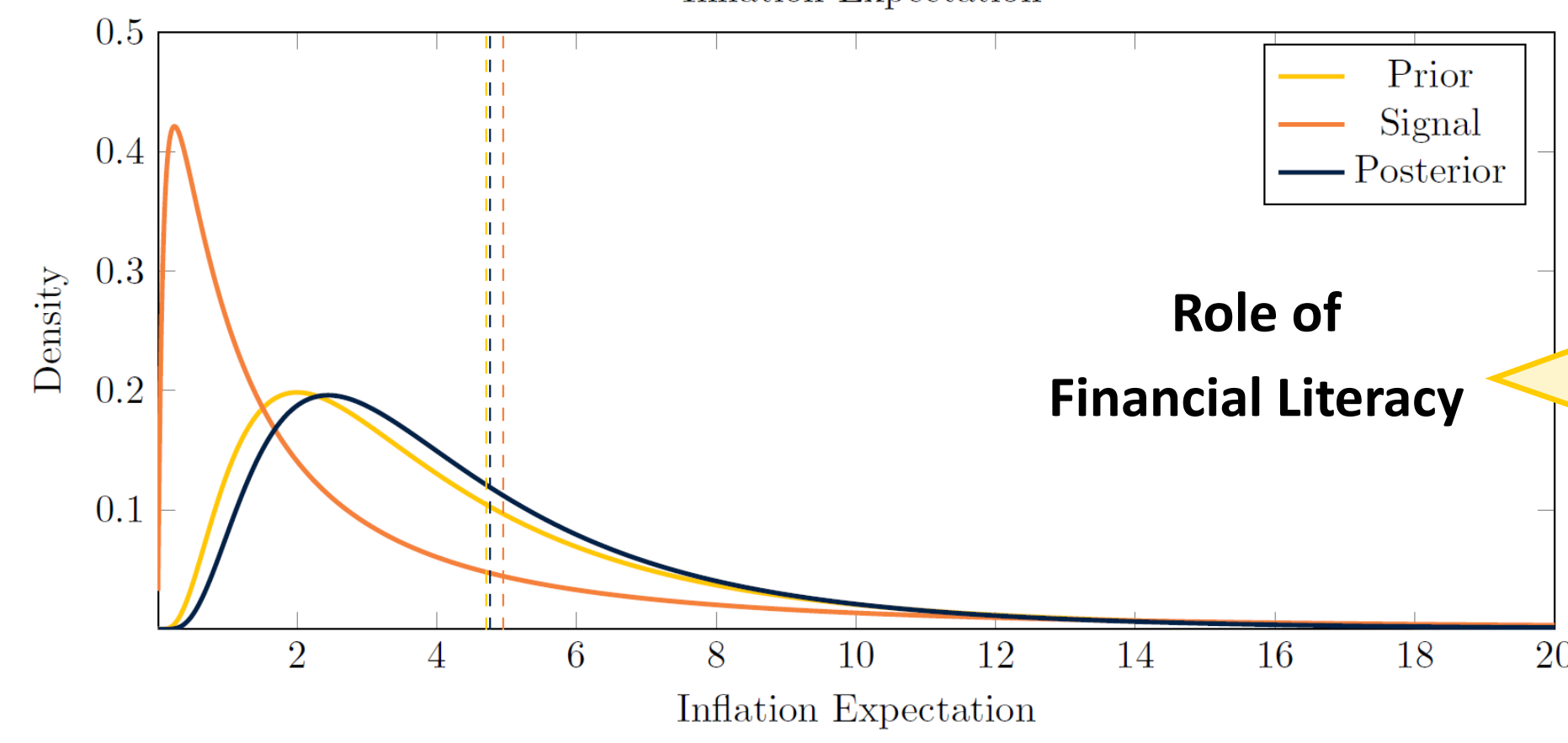
$$\theta | x_j^i \sim \text{LogNormal} \left( \hat{\mu}_j^i, \frac{1}{\hat{\tau}_j^i} \right)$$

$$\hat{\mu}_j^i = \frac{\mu_j^{i,0} \tau_j^{i,0} + \ln(x_j^i) \tau_j^{i,x} + \frac{1}{2}}{\tau_j^{i,0} + \tau_j^{i,x}}$$

$$\hat{\tau}_j^i = \tau_j^{i,0} + \tau_j^{i,x}$$



Increasing signal volatility may increase the posterior mean...



...but whether it will do so depends on the tightness of the prior!

**Proposition 1.1** If  $\epsilon^M < \epsilon^F$  it will be that  $\mathbb{E}(\theta | x_j^F) > \mathbb{E}(\theta | x_j^M)$  whenever  $\mu_j^{F,0} + \frac{1}{\tau_j^{F,0}} > \ln(x_j^F)$

**Proposition 1.2** If  $\delta^M < \delta^F$  it will be that  $\mathbb{E}(\theta | x_j^F) > \mathbb{E}(\theta | x_j^M)$  whenever  $\ln(x_j^i) + \frac{2}{\tau_j^{i,x}} + \frac{1}{\tau^0} > \mu_0$

**Proposition 1.3** The effect of shocks to prior and signal precision,  $\delta_j^i$  and  $\epsilon_j^i$ , on inflation expectations is complementary.

#### 2. Empirics

##### Bundesbank Online Panel (BOP-HH)

Timing: April 2020-September 2022

Participants: 2.000 German households/month

1. „Inflation“ qualitatively (5 point scale), quantitatively and probabilistically + short definition
2. Financial literacy test in January 2022
3. Grocery shopping since April 2021

##### FRBNY Survey of Consumer Expectations (SCE)

Timing: June 2013-November 2020

Participants: 1.200 US households/month

1. „Inflation“ qualitatively (3 point scale), quantitatively and probabilistically
2. Financial literacy test

##### Michigan Survey of Consumers (MSC)

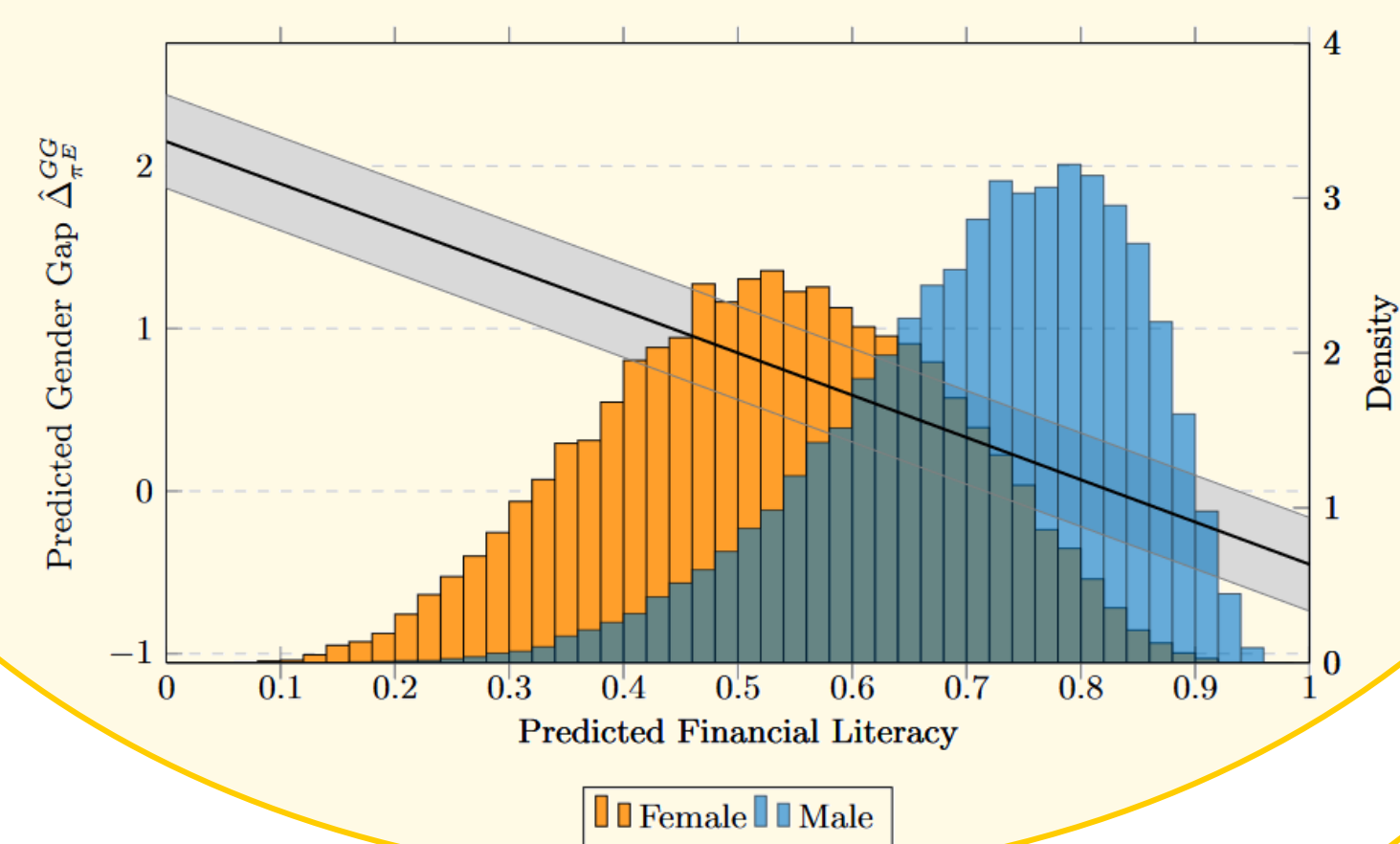
Timing: June 1978-December 2022

Participants: 500 US households/month

1. „Prices in general“ qualitatively (3 point scale) and quantitatively (probing if expectation >5%)

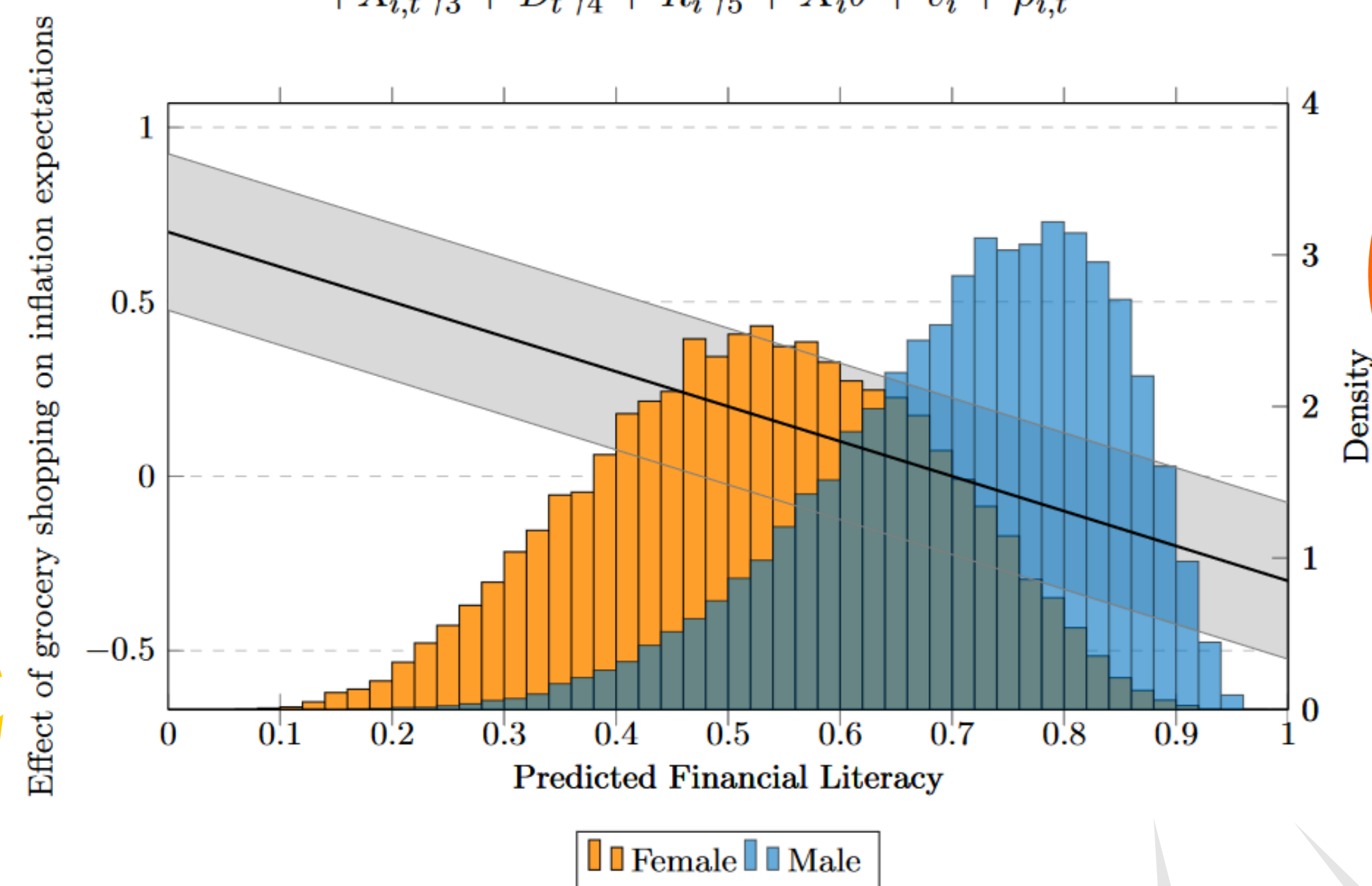
#### Mechanism: Gender Gaps in Financial Literacy

**Observation 2.1:** The gender gap in inflation expectations diminishes as financial literacy increases.



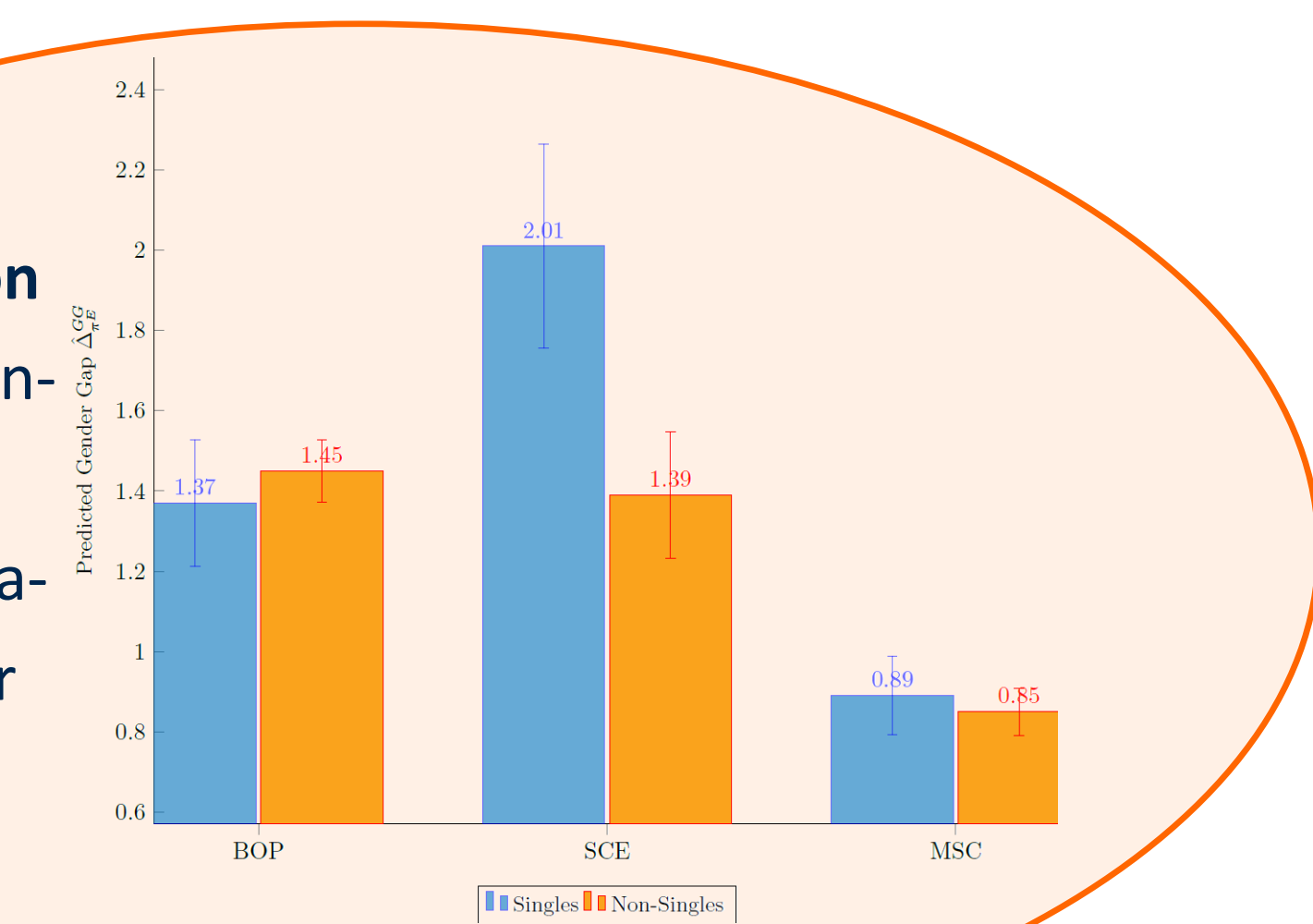
#### Key Result: Financial Literacy and Experience

$$\pi_{i,t}^E = \beta_0 + \beta_1 \text{female}_i + \beta_2 P(\text{test} = 3)_{i,t} + H_i \gamma_1 + P(\text{test} = 3)_{i,t} \times H_i \gamma_2 + X_{i,t} \gamma_3 + D_t \gamma_4 + R_t \gamma_5 + \bar{X}_i \theta + v_i + \rho_{i,t}$$

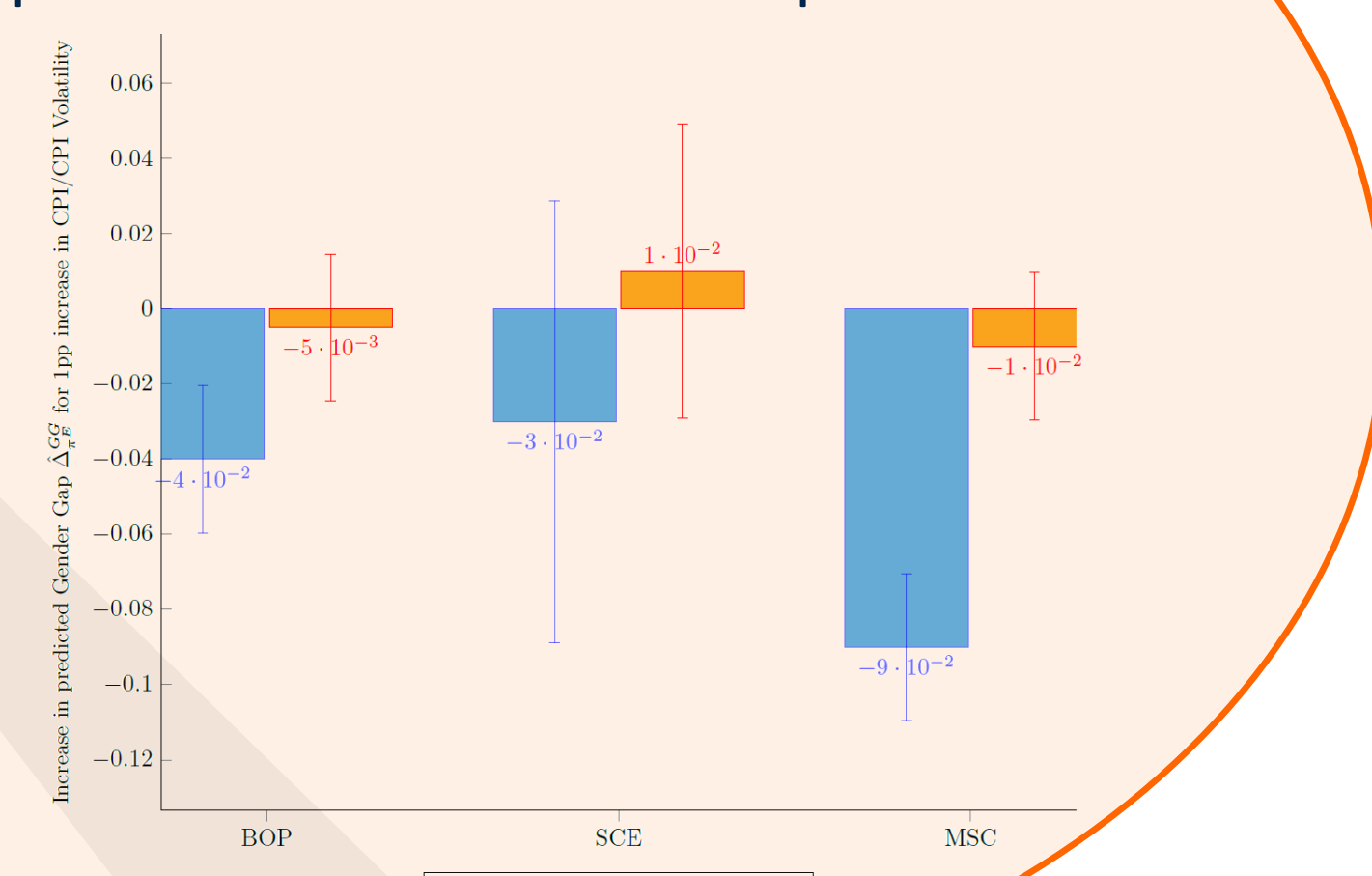


#### Robustness

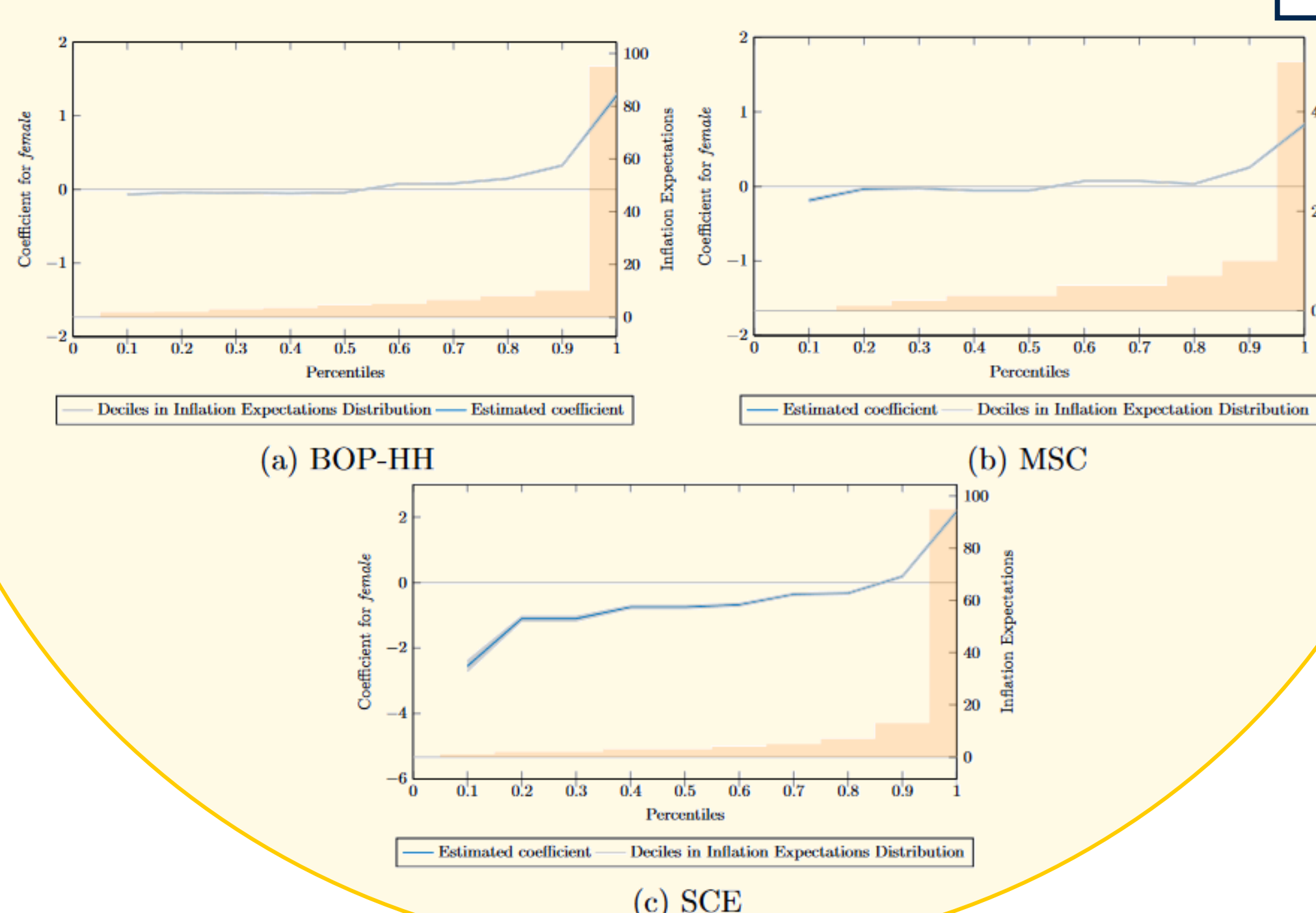
**Observation 2.3:** The gender gap is not significantly smaller for singles.



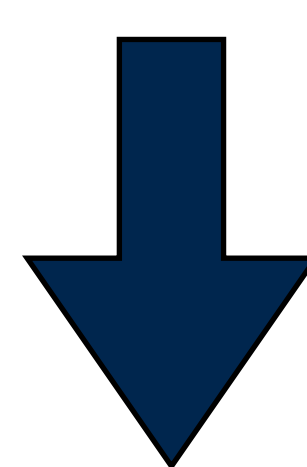
**Observation 2.4:** The magnitude of the gender gap is unresponsive to the size of food price inflation relative to total inflation.



**Observation 2.2:** The gender gap in means is driven by the heavy tail in the female distribution. When the sample is restricted to the lowest 50% of inflation expectations, there is no positive gap.



**Result:** Grocery shopping increases inflation expectations only for individuals in the lowest quintile of the financial literacy distribution (bottom 18.4%) which is dominated by women (share 81.4%).



Behavioral consequences?  
Consequences for policy?

**Assumptions verified:** There are gender gaps in grocery shopping and financial literacy as predicted by previous literature (Bucher-Koenen et al. 2014; D'Acunto et al. 2021).

**Theoretical mechanism verified:** Low financial literacy is correlated with high uncertainty in probabilistic forecasts.

